XAPIEN SUCCESS STORY

### Better, faster, safer fundraising at the University of Cambridge

# xapien

Research reduced from two days to 30 minutes at University of Cambridge.



### **Before Xapien**

Third-party donations are crucial for the University of Cambridge to fund essential facility upgrades and support students through scholarships and bursaries.

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However, the university needs to protect its reputation. This involves different teams: the prospect research team delves into a prospect's background, while the fundraising team examines and sends requests for additional investigation. The due diligence team then carries out a personalised background check and risk assessment, which can take up to two days. But the real challenge starts when concerns arise after resources have already been invested in the process.

"Xapien is protecting academics, fundraisers and other donors from associating with people who are problematic." Development Research and Due Diligence Manager, University of Cambridge

KING'S COLLEGE









"Xapien enables fundraisers to focus their energy where they'll be most successful, raising more money for research, grants and facilities."

Development Research and Due Diligence Manager, University of Cambridge

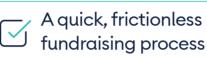
## xapien

### With Xapien

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Xapien's automated background reports provide a full picture of any person or organisation, anywhere in the world, in 5–10 minutes. The platform reads and analyses data from across the internet to deliver consolidated, insightful reports including flagged risks, wealth estimates, assets, and associates.

By integrating due diligence with prospect research, the two processes work hand in hand instead of holding each other back. Armed with this knowledge, Cambridge University can confidently move forward with fundraising, knowing they have a solid understanding of their prospects.



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Alexander Valentin Cherkassky

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Fundraisers are provided with valuable donor information earlier in the process



Donor and fundraiser



Donations can be received and put to good use, faster "There's nothing more frustrating than multiple people being stuck in ethics committees for years, only to find out later that a donor isn't suitable. There's a real cost to that, which Xapien eliminates."

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Alexander Valentin Cherkassky

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Development Research and Due Diligence Manager, **University of Cambridge** 

### Stop Searching. Start Knowing.

#### xapien.com